



Reach the Top – Take Your Business to the Cloud

The standardization of IT, the ever-increasing adoption of Internet, mobile platforms and social media, strong competition, and the frequent economic downturns are a number of trends supporting Cloud Computing as a major IT transformation. Be a part of this movement.

A move towards Cloud Computing is a serious matter. Our long track record of successfully servicing businesses – worldwide – gives you the confidence and knowledge to trust AVIANET to

help you have a successful transformation to your IT infrastructure. When you take your business to the cloud, staying competitive is critical to success. AVIANET's solution will get you there.

Take Part in the Transformation

Think about the advantages of cloud computing. Do you want to increase your IT service flexibility and scalability? Are you thinking of improving your cost efficiency and provision time? Then you should take your business to the cloud. We will help you with our well-conceived Cloud Professional Services.

Do not hesitate to start your journey to cloud. There are mainly three steps that need to be done to move to the cloud. These are strategy, assessment and planning:

Strategy

We will help you to understand the matchless business and technology drivers for cloud and to develop your strategy according to your vision – the starting point of your journey to the cloud. In addition to the cloud strategy, we will provide you with an action plan.

Assessment

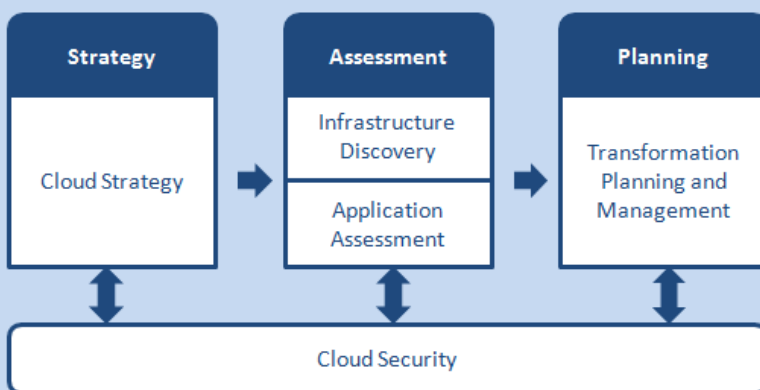
The goal of this step is to create a transformation roadmap by gaining a clear understanding of your relevant IT infrastructure. For this, we will assess your network by analyzing servers, storage, network devices and their interdependencies with specific applications. Moreover, we provide an application assessment to show you which applications are suitable for cloud computing.

Planning

We will assist you to plan and manage the transformation process in an effectively manner as it can be quite challenging. By doing so, we will keep the risk at a low level, always considering your business performance.



AVIANET's Cloud Transformation Process:

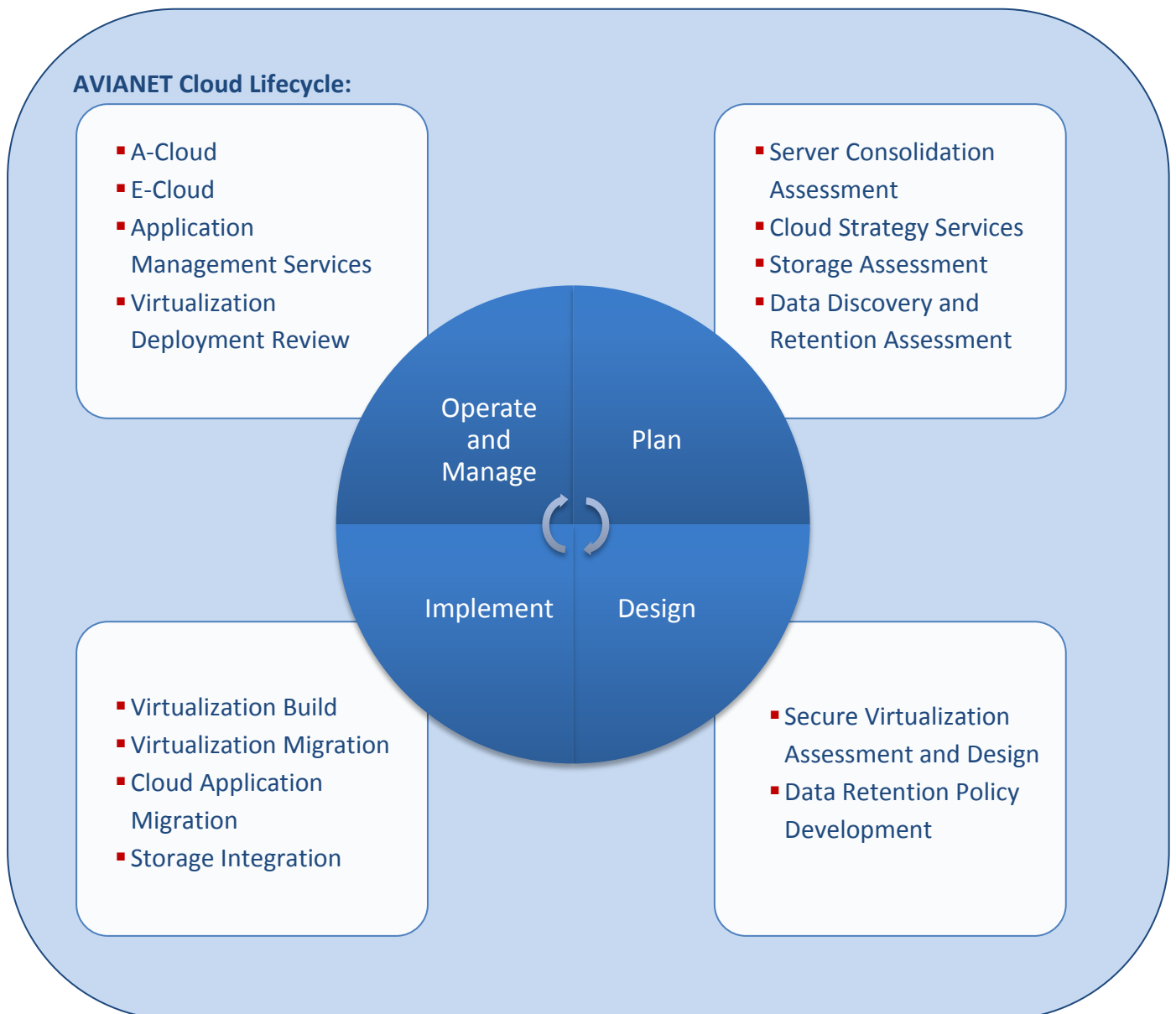


The entire cloud transformation process is accompanied by security aspects. There might be questions concerning the security status of the cloud and how security and data regulations are dealt with in the cloud. With our holistic approach towards cloud security we will support you in all steps of the cloud transformation process. For this, we will analyze your specific security needs and provide you with risk management solutions.

Covering the Entire Cloud Lifecycle

Our services span the public, private and hybrid spectrum and are thus ideal for every type of business. In addition, AVIANET Cloud Professional Services cover the whole cloud lifecycle. We help you plan and design your perfect cloud environment. We will assist you with the implementation and advice on security issues. Wherever you are in the cloud continuum, AVIANET is ready to assist you by supporting you and your business to ensure the best possible performance.

AVIANET is your **partner** during the whole **cloud lifecycle**.



Choose AVIANET to Be One Step Ahead

Our Cloud Professional Services are one step ahead as they also cover Virtual Desktop Infrastructure (VDI) Services, Virtualized Disaster Recovery (VDR) Services as well as Co-Location Solutions. Choose AVIANET with its holistic approach to ensure you can easily profit from all cloud related capabilities.

Moreover, trust in our expertise that we gained over several years. We will take you to the cloud in a confident and secure manner. Do not miss to move to the cloud. According to the *Verizon 2013 State of the Enterprise Cloud Report*:

- The average monthly spend of enterprises on cloud increased 45% from January 2012 to June 2013
- The use of cloud-based storage increased 90% during the time
- Security and related compliance requirements are driving hybrid cloud growth
- Growth in big data is driving cloud adoption as a result of the increasing demands and volumes associated with data

Value of Our Cloud Professional Services:

- **Customer Focus:** We offer a customized approach to meet the specific needs of each customer individually.
- **Cloud Security:** We focus on cloud security to enable the cloud transformation process in a secure and efficient way.
- **Program Management:** Our well-established program management supports all cloud transformation services.



This solution is brought to you in collaboration with Verizon.

Verizon delivers a wide range of Cloud, Security, Machine-to-Machine, Mobility, Networking, and Advanced Communications – all backed by professional consulting capabilities and one of the world's most connected IP networks. To learn more, please visit verizon.com.

About AVIANET

- **Registered Head Office:** Munich, Germany (HRB 120781)
- **Head Office Address:** Josephspitalstr. 15 – 80331 Munich, Germany
- **Part Of:** The world's leading aviation service company – AVIAREPS AG
- **Position:** Specialized mid-size ICT service provider for the leading industries globally
- **Company Size:** 600 multi-lingual, multi-cultural, globally based professionals, located across 43 countries
- **Global Services Foot Print:** Delivering ICT Services to the customers at 380 plus locations globally
- **ICT Experience:** 15 plus years as Turn-Key ICT Services Provider
- **Sales Revenues:** €1.1bn / \$1.4bn
- **Equity:** €31.7m / \$34.1m

Learn more about how AVIANET can help your business compete successfully by overcoming all limitations of the geographical boundaries.

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